



# Confidential Item

For Council meeting to be held on

***Tuesday 17 February 2026 at 7.00 pm***

***Refer Item 11.15***



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**Confidential Item****11.15 Tender Report – Street Sweeping and Trash Rack Cleaning 2026**

General Manager Infrastructure, Planning &amp; Sustainability Services, Andrian Wiguna Report's

**Purpose of Report**

To advise Council of the outcome of a Tender Evaluation for the Street Sweeping and Trash Rack Cleaning 2026.

**Strategic Plan Link**

Focus Area 3.1.2 Embrace proactive and innovative maintenance for all assets

**Previous Council/Committee Resolution**

Nil.

**Background**

Tenders were called for the provision of street sweeping and trash rack cleaning services within Campbelltown City Council to remove tree foliage, silt build-up, and incidental rubbish. The tender specification outlined the following key services:

- Street sweeping of Council roadways (once every four weeks)
- Summer leaf sweeping on heavy-leaf streets (fortnightly over a 12-week period)
- Autumn leaf sweeping on heavy-leaf streets (fortnightly over a 12-week period)
- Car park sweeping at specified frequencies
- Swapping of traffic control devices at specified frequencies
- Trash rack cleaning at a frequency of 12 times per year.

The contract term is for five (5) Years. Subject to satisfactory performance and any other conditions which may prevail at the time the Council may consider one (1) optional right of renewal of five (5) years to be exercised at Council's absolute discretion.

As part of the tender specifications, potential tenderers were offered the opportunity to utilise Council's existing depot for overnight parking and short-term storage of sweepings. This arrangement is subject to compliance with relevant Council Safe Operating Procedures (SOPs), SA Water requirements, Environmental Protection Authority (EPA) requirements and is intended to minimise costs for Council.

Tenders were opened on 4 November 2025 in the presence of Council's Contract and Fleet Coordinator, Senior Accountant and Finance Officer and were assessed by a Tender Evaluation Panel (TEP) which comprised the General Manager Infrastructure, Planning and Sustainability Service, Acting Manager City Operations, City Operation Team Members and Contract & Fleet Coordinator.

It is also noted although the Chief Executive Officer (CEO) is aware of this tender, due to having a potential conflict of interest with one of the tenderers through a personal relationship and them having a commercial relationship with Norwood Football Club, the CEO was not involved in any discussion with the tenderers nor involved with the TEP.

## Discussion

Three organisations submitted a Tender for this project were assessed by a TEP with respect to their:

- Proven relevant experience on similar projects
- Past project capacity including their track record
- Methodology on the understanding of the project
- Technical Skill including experienced staff
- Quality systems in place
- Program
- Qualification, Insurance and WHS system
- Financial capability.

Attached separately is the tender evaluation report for Members' information, however some of the key details are listed below:

### Tenderer A

Tenderer A is a South Australian–owned company established in 1997 that provides services nationwide. The company operates a large fleet of approximately 170 road sweepers nationally, with around 40 units operating within Adelaide. It is considered to be the largest street sweeping company in Australia.

This company services a number of South Australian Councils, including (but not limited to) Mitcham, Gawler, Norwood Payneham and St Peters, Adelaide Hills and Walkerville. Nationally they also provide road sweeping for Brisbane City Council, Logan City Council and City of South Perth. The company holds more than 100 contracts, including a contract with a private company valued at approximately \$4 million per annum.

The fleet is supported by a substantial workshop and spare parts facility located at Salisbury, which ensures service continuity in the event of equipment breakdowns.

Tenderer A has also detailed the use of an EPA-licensed facility located at CMB Recycling for the disposal of collected litter. The collected material will be processed for reuse as soil products, compost and mulch.

Tenderer A has been Council's street sweeping contractor for more than 25 years. From an operational perspective, there have been no significant concerns regarding the delivery of services by this company during this period nor the disposal of sweepings. The approximate nett cost to undertake this service by tenderer A is approximately **\$57,000 per annum.**

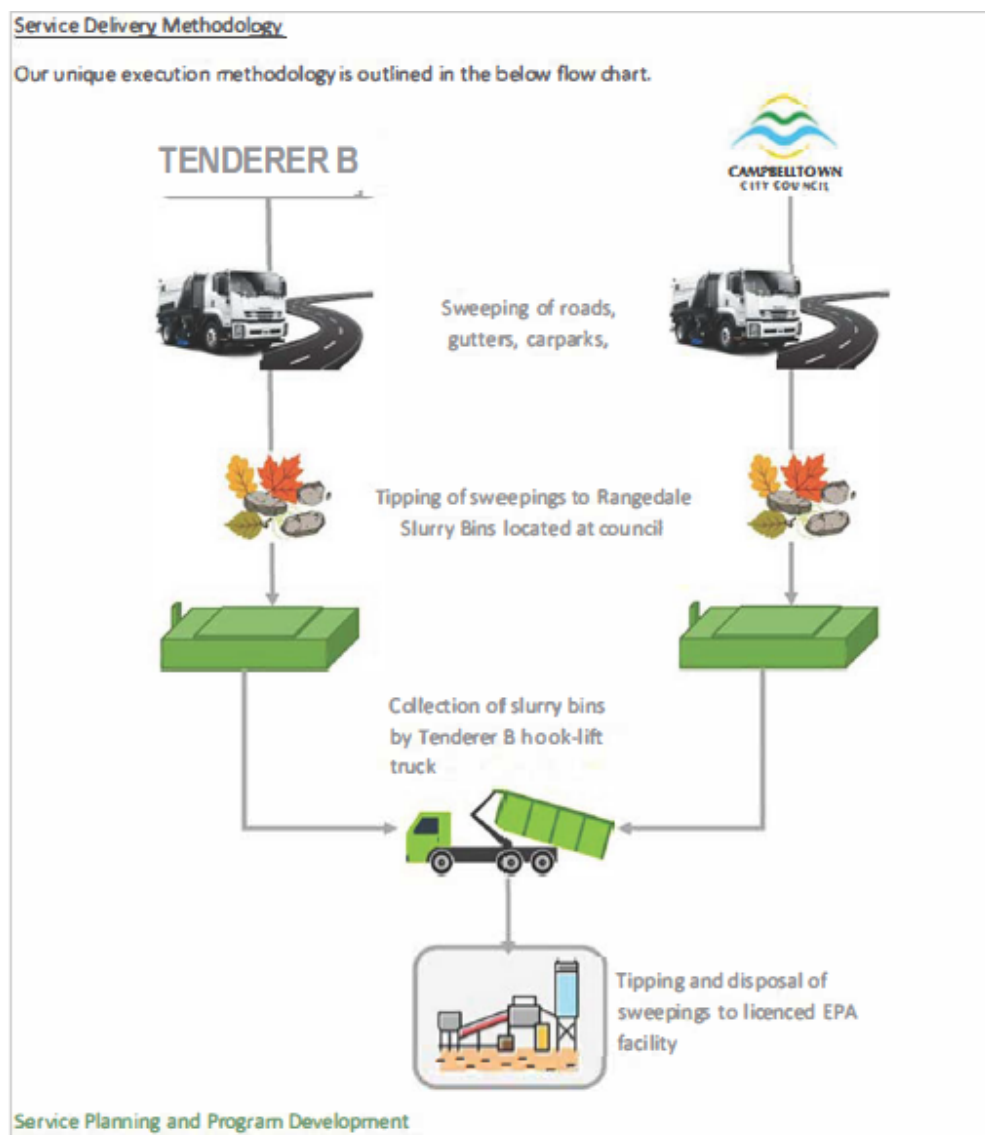
The tenderer has indicated that Council's depot will continue be utilised for the temporary storage of sweepings, with its own tipper trucks used to collect and transport the material for disposal. Through this arrangement, Council receives income of approximately \$25,000 per annum. This income will reduce the total cost of delivering this service as per the contract from approximately \$600,000 per annum to approximately \$575,000 per annum.

## Tenderer B

Tenderer B is a nationwide company with its head office located in Victoria. The company expanded into South Australia in 2023 and established a depot at Wingfield. It provides a range of services beyond road sweeping, including drainage and civil services.

Although the company has had a presence in South Australia since 2023, its primary client base has generally been comprised of private companies and government entities (eg SA Water). However, within South Australia, it has not predominantly operated as a street sweeping contractor, instead delivering services mainly as a non-destructive digging contractor (ie hydro excavation & cutting, vacuum truck services for liquid waste removal, high pressure cleaning and pipe relining).

Notwithstanding this, the company has provided street sweeping services interstate. Tenderer B has also indicated that it will utilise Council's depot as a temporary storage area. In addition, the company has proposed an innovative solution whereby waste materials will not be stored in temporary open storage bays. Instead, it will supply a closed slurry bin container to minimise double handling and reduce the risk of contamination, as illustrated below.



Although this tenderer has proposed an innovative solution and have indicated that they will allocating four sweepers, it does not currently undertake street sweeping for any South Australian Councils. The tenderer has not nominated a specific EPA-licensed facility for the disposal of sweepings; however, it has indicated that all materials will be disposed of at an EPA-licensed site.

The tender price submitted to undertake the works is approximately **\$1.6 million per annum**.

#### Tenderer C

Similar to Tenderer B, Tenderer C is a nationwide company with its headquarters located in Western Australia (WA). The company has a strong presence in WA, Queensland, and New South Wales, and has recently commenced building its presence in South Australia. It has a number of Local Government clients in WA, including the City of Belmont, City of Mandurah, City of Stirling and the Shire of Northam. In addition to Council clients, the company also services private construction companies in NSW, providing highway and tunnel sweeping services.

In South Australia, the company does not currently have any Council clients. However, it has undertaken sweeping works for private companies, primarily for construction sites and car park cleaning.

In its tender submission, Tenderer C has indicated that it will allocate a minimum of three sweepers to undertake the works for Council. The company has also advised that its head depot, located at Wingfield, is equipped with wash-down bays, secure parking, parts storage and Staff amenities.

Tenderer C submitted the lowest tender price, with an estimated cost of **\$452,000 per annum plus GST**. The submission did not provide details regarding the shared utilisation of Council's depot for overnight storage. However, the tenderer indicated that a further cost reduction of approximately **\$3,500 per annum** could be achieved if disposal logistics were shared.

Given the highly competitive pricing, Staff undertook further clarification and conducted a site visit to the tenderer's depot. As part of this clarification process, Staff sought confirmation on the following matters:

- The number of hours allocated each month to undertake the works
- Confirmation that the allocated hours include additional summer and autumn leaf sweeping, including footpath blowing
- Reconfirmation of trash rack cleaning rates, particularly for higher-volume sites
- Identification of the EPA-licensed facility to be used for the disposal of sweeping materials, including wet materials
- Confirmation of any variations or circumstances that may trigger additional charges.

Tenderer C subsequently provided a written response confirming that there were no changes to its original submission, including the anticipated hours allocated to the works. In relation to trash rack cleaning, the tenderer advised that additional costs would apply if extra cleans are required beyond the scheduled frequency, in accordance with the agreed rates.

The tenderer nominated the Integrated Waste Services (IWS) facilities at Newton and Wingfield as the EPA-licensed disposal sites for sweeping materials. It also confirmed that no variations would be charged during the contract term, with price adjustments limited to CPI increases only.

As Staff were aware that IWS in particularly the Newton facility does not accept sweeping materials, a meeting was arranged at Tenderer C's Wingfield facility to seek further clarification. This meeting also provided an opportunity for Staff to inspect the facilities and assess the tenderer's capacity to deliver the services to Council.

During the site visit, Staff observed that the depot located at the Wingfield site currently consists of a secured yard only, with no permanent infrastructure constructed to date. A small number of cleaner trucks were observed on site. The tenderer advised that construction of a new depot is scheduled to commence within approximately three months.

During discussions, the tenderer clarified that sweeping materials would not be disposed of at an IWS facility, but instead at the Burton Recycling Facility and they will provide three new street sweeper trucks should they win this tender.

However, the tenderer also requested an opportunity to review its trash rack cleaning rates, advising that these rates may have been underestimated in the original submission. Following to this review, the tenderer has revised their fee structure and have increased the total cost of their fee submission from **\$452,000 to \$484,000**

Although Tenderer C may possess the experience, skills and knowledge to undertake the works based on its similar contracts in WA, the TEP considers that there are risks to Council arising from inconsistencies between the tender submission and subsequent clarifications. The key concerns identified by Staff include the following:

- Certainty regarding the nominated EPA-licensed disposal facility
- The distance to the disposal site, which may increase travel time and potentially impact the allocated service hours
- Should Tenderer C utilise the identified disposal facilities, Staff have sought confirmation from this facility that they do receive sweepers materials, however, they have indicated this material will be considered as Construction and Demolition materials and will be charged at the higher gate fees (unless an agreement is reached)
- The ability to adequately dewater sweeping materials prior to disposal in order to reduce disposal weight and costs

- Uncertainty regarding the establishment of the proposed depot. While the tenderer has advised that construction is expected to commence within three months, there is no guarantee this will occur
- The potential for further price adjustments to trash rack cleaning rates
- Availability of sweeping vehicles, while additional vehicles may be sourced from interstate if required, the current limited number of sweepers located in South Australia presents a risk to service continuity in the event of equipment breakdowns.

All tenderers have confirmed that they will incorporate contemporary reporting and route management systems, including GPS tracking, across their fleets.

Therefore, based on the assessment undertaken, the TEP recommends Tenderer A (**Enviro Sweep**) as the preferred contractor to undertake these works. The preferred contractor has extensive experience delivering similar projects for Federal, State, and Local Government agencies, as well as private industry, over a number of years. The contractor has demonstrated a strong track record and a high level of flexibility in meeting client needs and project requirements.

The General Manager Infrastructure, Planning and Environmental Services will provide an additional verbal update at the meeting

### **Social Implications**

There are no social implications in relation to this report.

### **Environmental / Climate Change Implications**

Street sweeping is environmentally beneficial because it removes pollutants like litter, oil, heavy metals, and organic debris from roads before they can enter stormwater systems and contaminate waterways. It also reduces airborne dust, improves air quality, prevents soil pollution, discourages pests, and supports healthier urban ecosystems, contributing to cleaner, safer, and more sustainable communities.

### **Asset Management Implications**

Street sweeping contributes significantly to the effective management of Council assets by reducing the accumulation of debris and pollutants on road surfaces and within stormwater systems, thus helping extend the lifespan of infrastructure such as roads, kerbs, and drainage networks by minimising surface wear, corrosion, and blockages.

### **Governance**

The tender process was conducted in accordance with Council's Procurement Policy

### **Risk Management**

There are no risk management implications in relation to this report.

**Community Engagement**

There are no Community engagement implications in relation to this report.

**Regional Implications**

There are no regional implications in relation to this report.

**Economic Development Implications**

There are no economic development implications in relation to this report.

**Financial Implications**

The costs to supply and deliver the street sweeping and trash rack cleaning services undertaken by the preferred contractor is approximately \$600,000 representing an annual increase of roughly approximately \$80,000 per annum. There is additional yearly income of approximately \$25,000 through the use of depot facilities as an overnight storage area. It is also suggested that additional \$10,000 be added to the budget to cover any contingencies or additional cleaning due to inclement weather.

As the current contract will expire on 31 March 2026, a new contract needs to commence from 1 April 2026. Therefore, Council needs to consider allocating an additional \$30,000 to cover the additional increase for the remainder of the current financial year.

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**Recommendation****That Council:**

- **authorise the Council General Manager Infrastructure Services to engage Enviro Sweep (Environmental Wastewater Catchment Services Pty Ltd) to undertake the street sweeping and trash rack cleaning services from 1 April 2026 for a 5 year period with an option of a further 5 years at Council's sole discretion at a cost of \$610,000 in the first year and**
  - **allocate an additional \$30,000 to the Recurrent budget at the 2025/2026 Third Budget Review to cover the cost increase for the remainder of the financial year, as determined by the tender outcome.**
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**Attachments**

1. Tender Evaluation Report





# **CAMPBELLTOWN CITY COUNCIL**

## **Tender Evaluation Report**

### **Street Sweeping & Trash Rack Cleaning 2026**

Cost centre - 162

**Date:** 28/11/25

**Prepared by:** Andrew King

## **1. Background**

The Campbelltown City Council invited tenders from companies for the provision of street sweeping and trash rack cleaning services within Campbelltown City Council.

## **2. Contract Term**

The contract term is for five (5) Years. (Commencing 1/1/2026). Subject to satisfactory performance and any other conditions which may prevail at the time the Council may consider one (1) optional rights of renewal of five (5) years each to be exercised at Council's absolute discretion.

## **3. Procurement Process**

### **3.1. Open Tender Process**

The Tender was released on the SA Tenders & Contract website.  
([www.tenders.sa.gov.au](http://www.tenders.sa.gov.au)).

Tenders Opened: 14/10/25

Tenders Closed: 4/11/25 - 2:00pm

### **3.2. Document Issued**

The document issued is the standard CCC RFT package, (ECM 6977495)

### **3.3. Tender Enquiries**

No tender enquiries were received during the procurement process.

### **3.4. Tender Briefing & Site Visit**

No tender briefing or site visits were conducted.

## **4. Receipt of Tender & Evaluation**

### **4.1. Receipt of Tenders**

Tender submissions were received from the following companies:

- Enviro Sweep
- Rangedale SA
- Specialized Cleaning Group

No late tenders were received.

Tenders were opened shortly after the Closing Time by three Council staff that signed and documented the receipt of each tender. (ECM 6989746)

## 4.2. Evaluation Panel

The evaluation Panel consisted of:

- Depot Operations Support Officer
- Coordinator Green Asset Maintenance
- General Manager Infrastructure, Planning & Sustainability Services
- Risk Management Coordinator - Management (WHS System & Insurances only)
- Manager Finance - Management (Financial & Economic Stability only)

Each Member of the Evaluation Panel completed the Tender Declaration Form and declared "No Conflict of Interest" and agreed to keep confidential the contents of each tender. (ECM 6993687)

## 4.3. Evaluation Criteria

The evaluation criteria are as follow:

| #  | Assessment Criteria                                                                               | Weighting      |
|----|---------------------------------------------------------------------------------------------------|----------------|
| 1  | <b>Relevant Experience</b> (Previous work of this type etc.)                                      | 10.00%         |
| 2  | <b>Track Record</b> (General reputation for work competence, capacity etc.)                       | 10.00%         |
| 3  | <b>Technical Skills</b> (Organisation, People, systems, specific abilities etc.)                  | 10.00%         |
| 4  | <b>Methodology</b> (The project process, scope of work, value add, Assumptions / Exclusions etc.) | 12.50%         |
| 5  | <b>Management</b> (Environmental, Quality System)                                                 | 7.50%          |
| 6  | <b>Time Performance</b> (Meeting timeframes)                                                      | 5.00%          |
| 7  | <b>Management</b> (Insurances & WHS System)                                                       | 7.50%          |
| 8  | <b>Management</b> (Financial & Economic Stability)                                                | 7.50%          |
| 9  | <b>Local</b> (Products, Goods/Works/Services & Contractors)                                       | 10.00%         |
| 10 | <b>Price</b>                                                                                      | 20.00%         |
|    | <b>TOTAL</b>                                                                                      | <b>100.00%</b> |

## 4.4. Evaluation Selection

The evaluation was individually carried out by each evaluation panel member and then averaged out on (18/11/25) and the full evaluation matrix is in (ECM 6989899)

Further to the initial assessment, Staff have undertaken a clarification to each of the tenderer. From the clarification process, Specialized Cleaning Group has revising their price for \$451,380 to \$484,380. This new cost has been included in the final evaluation matrix.

The summary of the evaluation is below:

| Contractor                 | Price       | Total Score | Rank |
|----------------------------|-------------|-------------|------|
|                            |             | 100.0%      |      |
| Enviro Sweep               | \$595,115   | 375.29      | 1    |
| Rangedale SA               | \$1,560,779 | 235.55      | 3    |
| Specialized Cleaning Group | \$484,020   | 337.50      | 2    |

**Note:** Highest score is best

The summary of cost estimation is provided in the appendix.

#### 4.5. Reference Checks

No reference check were undertaken as Council has used this supplier / contractor before and were satisfied with their performance.

#### 5. Discussion

That all of the 3 submissions for the Tender were detailed and it was a competitive process and, however the below Enviro Sweep stood out from the rest on a number of fronts due to their:

- Understanding of the project
- Well experienced staff
- Quality systems in place
- Project Management Skills
- Competitive rates
- Relevant experience

The preferred tenderer has been undertaking these services for various metropolitan and interstate Councils and for a number of years on time and without any significant issues and have proven to be very flexible in meeting the needs and the requirements of the project. Furthermore, engaging the preferred tenderer will minimise the risk for Council in providing this service to the community. Furthermore, the preferred tenderer provide the best value add in utilising Council's depot as a temporary overnight storage which could provide additional income of \$25,000 per annum.

Detailed assessment of each tenderers is outlined in the Council's report.

#### 6. Financial Implication

The costs to supply and deliver the street sweeping & trash rack cleaning services is approxiamtely **\$600,000** and currently there is **\$522,000** in the budget for 25/26 financial year and therefore additional fund may be required and need to be recognised at the third budget review.

#### 7. Terms of Payment

The contractor has requested payment of contract sum as highlighted below.

##### Option 1 (Generally for longer term contracts)

- ☒ 1. Where the Contract Sum is a lump sum the Contractor may at monthly intervals (or as otherwise specified in this agreement) submit a written claim for:
- 1.1 The portion of the Contract Sum referable to the work then completed; and
  - 1.2 The portion of the total of any Variation sum existing at that time that directly corresponds with the percentage level to which that Variation existing at that time is complete.
2. The Council must pay the assessed amount (including payment for GST) but less any retention sum (if required) within 30 days of the end of the month in which the assessment is issued.

#### 8. Financial Sustainability

The Finance department tender evaluation is part for the final combined assessment.

It is noted the preferred contractors provided either insufficient financial statements or were deemed of “Poor Finance Stability”, however due to the nature of the services provided (whereby services are paid for once completed) the assessment panel believes the risk is low for Council if the company becomes insolvent, the service could be easily replaced.

## 9. Recommendation

That Enviro Sweep (Environmental Wastewater Catchment Services Pty Ltd) be awarded the contract.

## 10. Approval

Endorsed by:

Signed: \_\_\_\_\_ Date: \_\_\_\_\_

General Manager Infrastructure, Planning & Sustainability Services

## Appendix 1: Cost Comparison

| Item | Description                         | Enviro Sweep   | Rangedale SA     | Specialized Cleaning Group* |
|------|-------------------------------------|----------------|------------------|-----------------------------|
| 1    | Street Sweeping                     | 325,325        | 501,081          | 187,200                     |
| 2    | Car Park Sweeping                   | 91,620         | 237,092          | 117,520                     |
| 3    | Summer Leaf Sweeping                | 55,440         | 419,424          | 63,000                      |
| 4    | Autumn Leaf Sweeping                | 26,400         | 69,035           | 16,000                      |
| 5    | Traffic Management Devices Sweeping | 22,560         | 7,363            | 22,000                      |
| 6    | Trash Rack Cleaning                 | 73,770         | 326,784          | 45,660                      |
|      | <b>TOTAL</b>                        | <b>595,115</b> | <b>1,560,779</b> | <b>451,380</b>              |

Note: \* the cost was based on the initial tender submission.